



Executive Overview



SKILLMAN GROUP, PLC

Certified Public Accountants and Business Advisors



Life Cycle
Planning

Involved
Partners



Trusted
Advisors

Moving the Needle Forward

The Skillman Group is a mid-size CPA & advisory firm supporting Michigan headquartered organizations. Our clients are privately held businesses, non-profit organizations, government agencies and high net worth individuals. We are advisors that deliver audit, tax, accounting and specialized solutions to provide clients with: the information they need to manage their entity, an infusion of new ideas and the compliance reporting and filings needed to keep their operations running seamlessly. We understand our clients goals and communicate frequently so we can design a support strategy unique to their needs.



Solutions
Driven



Life Cycle Support

Client needs vary significantly depending on what stage of the life cycle they are in and their personal interests. We can help you at any stage of the life cycle whether you are starting off, already established and growing, in the mature phase trying to maintain your success or when in the later stages in need of planning an exit strategy.

Strategic Planning & Gap Management

Our firm creates a plan to address questions such as: What are the goals to be accomplished? What are the obstacles blocking progress? What are the priorities? What assistance can we provide to close the gap of where our client is today to where they want to get to in the future? We become your outside partner providing objective insight and assist in focusing on areas critical to the identified goals.

Assurance Services

- Audits, reviews & compilations
- Employee benefit plan audits (ERISA)
- Agreed upon procedures
- Internal controls & internal audit outsourcing

Organizational Tax Matters

- Income tax planning & tax return filing
- Tax projections
- State & local tax support
- R & D credits, cost segregation, tax incentives
- International tax issues

Personal Tax Services

- Personal return planning and preparation
- Stock options
- College and retirement planning
- Estate plans & trusts
- Family gifting & philanthropic strategies

Client Communications

One feature that sets the Skillman Group apart from other firms is our client interaction. We meet with and talk to our clients throughout the year. Some accountants do a good job of handling tasks such as an audit report or tax filing and others are relationship providers who manage the reports and filings, but take the extra step and become a vital part of the client's team. Our communications approach enables our firm to create the relationship that makes a difference.

Are We The Right Fit?

Are you comfortable with your accounting firm? Is comfortable what you need or do you deserve a firm who provides insight and fresh ideas? Give us thirty minutes to explain how we support clients. We want to make you excited, not comfortable, about your relationship with your accounting firm.

Accounting Services

- Managing internal accounting staff
- Outsourcing all or select accounting functions
- Monthly or quarterly financial statements
- Audit preparation assistance
- QuickBooks™ support
- Accounting system design services

Advisory Support

- Growth strategies
- Goal setting & progress monitoring
- Valuation & litigation support consulting
- Mergers & acquisitions
- Exit & transition strategies
- Family succession planning
- Cash flow, billings & collections refinement
- Fraud & forensics investigations



"Relationships Matter"